

# Managing Director, Dana Asia Singapore At Dana Asia

The Managing Director of Dana Asia Singapore (MD) will lead, manage, and drive the strategic vision of the advisory service. The MD will be responsible for overseeing the daily operations, enhancing business development, and establishing strong relationships with stakeholders. This role requires a dynamic leader who can effectively bridge the gap between nonprofit and for-profit sectors, leveraging innovative strategies to support social impact initiatives, manage consultancy services, and ensure the organisation's long-term growth and sustainability.

## **Strategic leadership**

- Work with the Group CEO to develop and execute the organisation's strategic plan aligned with its mission, vision, and values.

## **Fundraising and corporate partnerships**

- Work with the Group CEO to develop and implement a comprehensive fundraising strategy to secure funding through CSR initiatives, family foundations, HNW donors, corporate sponsorships, and strategic partnerships.

## **Advisory project management & partner relations**

- Identify suitable partners for project implementation and manage all due diligence processes.

## **Financial oversight and governance**

- Lead financial planning, budgeting, and forecasting to meet short-term and long-term goals.
- Present regular updates to the Group CEO and Board on the financial health of the organisation.
- Drafting board papers for board meetings and reporting to DA boards on financial performance and impact.
- Ensure compliance and local governance in Singapore.

## **Advocacy & representation**

- Act as the public face of the organisation in external events, conferences, and stakeholder meetings and promote Dana Asia's mission and work as a trusted voice in the field of social impact and advisory.

## **Core Competencies:**

- Experience in similar roles for international organisations is preferable.
- The successful candidate will be an experienced manager who is proactive in driving progress and has proven successful in achieving targets.
- Capable of visionary planning, innovation, and aligning strategies with organisational goals.
- Proficient in budgeting, financial sustainability, and resource allocation.
- Access to a network of potential donors with proven success in building professional relationships and managing high-level engagements.
- Able to problem-solve with decisive, innovative leadership.
- Able to self-manage and confident in decision-making, leading a team, and working autonomously in a team based all over the world.

## **Other information:**

- This role will be based in Manila, Philippines with occasional international travel.

## **How to apply**

Qualified and interested candidates should send an email with a letter of intent and an updated

curriculum vitae to [admin@danaasia.org](mailto:admin@danaasia.org). A full job description will be sent to those who pass initial screening.

Visit our website at [www.danaasia.org](http://www.danaasia.org) for more details